

# CENTRAL • PENN BUSINESS JOURNAL

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## Experience The Difference



"Even the simplest product changes can increase your energy efficiency," says Diane Shellenhamer of the Energy Solutions Group at Schaedler Yesco.

## Energy Saving Solutions: Preparing for the Inevitable

*Very soon, electricity rates throughout Pennsylvania could rise dramatically as rate caps continue to expire through 2010. Since 1996, the caps have kept power costs artificially low. When the caps are removed, consumers will shoulder the real cost of buying electricity.*

"Although the changes are expected, consumers are confused about their effect and have little information on preparing for the financial impact," said Matt Brnik, President of Schaedler Yesco. That's why Schaedler Yesco, the comprehensive

electrical distributor with deep roots in Central Pennsylvania, is educating consumers about their responsibilities and options.

"We're here as a resource, consultant and solutions provider. Our product specialists have expertise that can be applied to the

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### Schaedler Yesco

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**Mission:** To enhance our customers' performance and profitability by being the leading provider of distribution services and solutions.

**Employees:** 143 Full time

**Top Executives:** Jim Schaedler, CEO; Matt Brnik, President

**Product/Service:** Electrical, Lighting, DataComm Networking, and Industrial Automation products and solutions.

**Year Founded:** 1924

whole field of energy savings and consumption.”

Tax incentives are encouraging many users to replace existing lighting, HVAC, power distribution, and data equipment with energy-efficient systems, so Schaedler Yesco has formulated a team of specialists – appropriately titled Energy Solutions Group – to help simplify the process from analysis to implementation. Periodically held seminars bring together experts who cover the full range of issues involved with systems replacement – an accountant to discuss tax credits, a trained certifier to explain the certification process and a government expert on regulatory changes.

“In the past, you wouldn’t replace a system until it broke or didn’t meet some external need,” Brnik explained. “Something that was put in five or 10 years ago may still seem viable, but now, replacing systems that are only two or three years old can be justified because of the tremendous energy savings and tax incentives.”

## Schaedler Yesco

Harrisburg • York • Lancaster  
Lebanon • Williamsport  
State College • Chambersburg

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For more than 80 years, Schaedler Yesco has been known as an electrical distributor, servicing Central Pennsylvania’s industrial, original equipment manufacturer, construction, commercial and government institutions with products including electrical, lighting, data communication, automation, motor control and switchgear equipment. Highly trained service and sales professionals help customers maximize their investments and customize solutions in lighting, switchgear and motor control center layout and design, factory automation and many other fields.



Schaedler Yesco’s Site Inventory Management Solutions (SIMS) program offers customized inventory replenishment of material at the jobsite.

In addition to the energy savings group, Schaedler Yesco offers other solutions-oriented services to its customers. Their highly regarded Inventory Management Solutions offers trained specialists to help maintain, store and track inventory at both the customers’ storerooms and at the construction jobsite.

“Our construction Site Inventory Management Solutions (SIMS) program uses designated trailers and a bar code tracking system for peak efficiency,” Brnik said. “The contractor can go to the trailer, get the material they need and keep the job going. As the job changes, we take old material out and put new items in based on the different stages of a project. And when the job is complete, we take everything away. There’s nothing left to clean up.”

From its new, 150,000-square-foot central distribution center on Paxton Street, Harrisburg to its additional locations in

Chambersburg, State College, Williamsport, York and Lancaster, Schaedler Yesco continues to broaden its offerings with an assortment of products and solutions designed to enhance your performance and profitability.

“Experience the Difference!” at Schaedler Yesco.

For more information call 1-800-998-1621 or email [sales@sydist.com](mailto:sales@sydist.com)